



Spigraph

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Value Add Distributor Document Capture solutions opens the doors of a new subsidiary in Diegem, Belgium



A logical choice..

Spigraph, the specialist Value-Added Distributor in Data Capture solutions, pursue its development with the opening of Spigraph Belgium. Based in Brussels, reaching out to the whole of Belgium and Luxembourg, Spigraph Belgium opened their door for business as of June 1st. Offering the widest choice of document scanners through its partnerships with renowned vendors Canon, Fujitsu, HP, Kodak, Panasonic, I2S & IBML plus some key software vendors such as Kofax, Spigraph will be actively working in the end-user market to offer Document Capture Solutions and then working with their reseller partners to best serve the customer needs.

Enlargesuccess..

Peter de Boer, Country Manager Spigraph Benelux, is very enthusiastic with this challenge, 'Spigraph has an excellent reputation in the European and African markets and always had particular tights with Belgium and Luxembourg since entering the market in 1997. Spigraph has a very unique position on the market, as a true Capture Specialist offering real Value-Added offerings to the customers whilst working closely with the vendors and reseller partners. With the market still being tough, it's a time when businesses want to see return on investment and ease their real 'pain points'.

With over 300 people now in the Spigraph International Group, the emphasis is to establish themselves as the number one Value-Added Distributor, whilst ensuring that they continue to look at new solutions for their customers.

Spigraph Belgium plans to hold a capture event in Fall where they will invite their partners and customers to attend and give them a more in-depth overview of Spigraph's solutions offering.

Contact: **Spigraph Belgium**

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