



## Press release

# April 1, 2020

### Epson and Spigraph join forces from April 1 onwards

HOUTEN (NL) – Spigraph, one of the leading providers of document capture and processing solutions, is proud to announce a new partnership for the Benelux region with Epson. The collaboration between Epson - a global leader in scanning solutions - and Spigraph as value-added distributer - creates a great business environment and supports the digital transformation process of SMB companies.

Spigraph offers the wide variety of the Epson business scanners that covers nearly every possible area of usage to our reseller base: from mobile and sheetfed, up to flatbed scanners. "With the addition of Epson Scanners to the portfolio, we provide the resellers in the Benelux additional value", says Peter de Boer, Spigraph's General Manager Northern Europe, DACH and Iberia.

"Epson has proven to be a strong brand and vendor in the Benelux region", says De Boer. "As a value-add distributor, we can offer the whole package. "Both in hardware and software, but also in service."

Rik van Zantwijk, Benelux Head of Sales Epson business division adds: "We are confident that our partnership with Spigraph will contribute to the business growth of our channel partners."

The partnership will be effective immediately.

#### **About Spigraph**

Spigraph is one of the leading providers of document capture and processing solutions. In addition to its portfolio of document scanners from the world's leading manufacturers, Spigraph supports its customers in automating business processes and generating operational efficiencies through digital transformation. As a value-added-distributor, Spigraph offers a full range of services, from consulting and implementation services to scanner maintenance and support.

Headquartered in St Quentin-Fallavier (France) and with sales and service organizations across more than 12 countries in Europe, Spigraph serves more than 6,000 authorized partners and 40,000 customers in over 40 countries. <a href="https://www.spigraph.com">www.spigraph.com</a>

#### About Epson

Epson is a global technology leader dedicated to becoming indispensable to society by connecting people, things and information with its original efficient, compact and precision technologies. The company is focused on driving innovations and exceeding customer expectations in inkjet, visual communications, wearables and robotics. Epson is proud of its contributions to realising a sustainable society and its ongoing efforts to realising the United Nations' Sustainable Development Goals.





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Led by the Japan-based Seiko Epson Corporation, the worldwide Epson Group generates annual sales of more than US\$10 billion. <u>global.epson.com</u>

#### **About Epson Europe**

Epson Europe B.V., based in Amsterdam, is the Group's regional headquarters for Europe, Middle-East, Russia, and Africa. With a workforce of more than 1,968 employees, Epson Europe's sales for fiscal year 2017 were 1.7 billion Euros. <u>epson.eu</u>

Environmental Vision 2050 - eco.epson.com